

Senior Buyer

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Company: Hocoma

Location: Netherlands

Category: business-and-financial-operations

DIH, together with Swiss brand Hocoma and Dutch brand Motek, can be found in the top hospitals, clinics and research facilities around the world, pushing forward futuristic care in rehabilitation. A relentless pursuit of finding the best solutions that change people's lives and bringing them to where they are needed, drives DIH and made it the global company it is today.

Since being founded in , DIH has combined the best brands, innovations and people needed to create the market leader in the advanced rehabilitation technology industry.

As part of the DIH global portfolio, Hocoma is the global market leader for the development, manufacturing and marketing of robotic and sensor-based devices for functional movement therapy. With overyears pioneering the advancement of rehabilitation technology, Hocoma products and technologies can be found in the most forward-thinking neuro-rehab facilities, top hospitals and stand-out clinics across the globe.

Role

You will be responsible for the tasks assigned for the supplier network/ work packages.

Ensures parts are available for smooth production, enabling growth and customer satisfaction.

Overviews potential risks with suppliers assigned to your own responsibility in relation to dependency and their growth capability and makes proposals to mitigate risks. Follow defined processes in the department to comply with international regulations.

Responsibilities

Sourcing and Contracting: Develop sourcing strategy, select suppliers and implement negotiated pricing and other conditions in Frame contracts for assigned commodities/work

packages, ensuring optimal value and quality from suppliers. Negotiate Supplier Quality Agreements, General Terms Agreements, and other contractual terms to establish mutually beneficial partnerships.

Purchase Order Management: Create and efficiently manage purchase orders and oversee the procurement process to ensure timely delivery of materials and services.

Obsolescence Management Proactively manage obsolescence and sourcing challenges for end-of-life parts within assigned commodities/work packages to minimize disruptions to production.

Procurement Program Management: Manage supplier Development Programs in close collaboration with the Engineering Team within the assigned commodities/work packages. Support Engineering and Production Teams in any design to cost initiative within the assigned commodities/work packages.

Global Procurement Governance and Strategy: Support the Global Head of Procurement to develop and implement the Global DIH procurement strategy and processes, contributing insights and recommendations to enhance efficiency and effectiveness.

Supplier Quality Assurance: Approve and qualify suppliers of the assigned commodities/work packages. Conduct yearly supplier evaluations to assess performance and drive continuous improvement initiatives within assigned commodities/work packages. Liaison between Procurement, Production and Engineering for timely resolution of Suppliers' Non-Conformances and avoid supply chain disruptions.

Compliance and Ethics Ensure compliance with international regulations and internal processes, maintaining adherence to Swiss and international ethical standards in all procurement activities. Cultivate and maintain cooperative relationships with suppliers.

Requirements

Education and Experience: Bachelor's degree in Economics/Administration with experience in technical industry, and/or Engineering discipline or a specialized procurement education, with a minimum of years of experience in global procurement within complex industrial industries such as Medical Devices, Aviation, Automotive or Industrial Automation.

Ethical Leadership: Demonstrated strong ethical behavior and cultural sensitivity in an

international environment, with a passion for fostering positive relationships across diverse cultures.

Communication and Negotiation: Excellent communication and negotiation skills, with fluency in both German and English (spoken and written).

Project Management: Proficiency in project management principles and experience managing procurement projects within a global context.

Supply Chain Understanding: Good understanding of the impact and role of procurement on the overall supply chain, with the ability to collaborate effectively with finance, production, and other stakeholders.

Personal Attributes: Flexible, self-motivated, honest, reliable, proactive, and optimistic attitude towards work, with a strong commitment to driving results.

Technical Skills: Proficient in MS Office tools (Word, Excel, PowerPoint, etc.) and experience with ERP systems (Oracle experience is a plus). Experience conducting supplier audits is desirable.

Travel: Willingness and ability to travel up to % as required for supplier visits and other business-related activities

Leading. Innovative. Reliable. Human. Integrity. Passionate.

That is what we stand for. What do you stand for?

Please include your compelling motivation letter that points out why you match with us, and your resume when applying on our website.

If you have any questions, please reach out to Ying Zhang (Global Talent Acquisition) .

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