

Principal Investment Officer Agri, Food & Water - Forestry

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Company: FMO

Location: The Hague

Category: other-general

Your role

The Principal Investment Officer plays an important role in implementing the Forestry strategy. Based on deep sector knowledge, an excellent network and through banking skills, you will be instrumental to further develop and implement FMO's debt investment strategy in the sector. Through partnerships with forestry companies, likeminded investors, NGO's, donors, and governments, you will invest in forestry companies that are aligned with our impact objectives. The PIO plays a crucial role in defending and refining FMO's forestry strategy and will provide strategic input to the departmental business plans and to the overall climate strategy of FMO. The PIO acts as the to-go-to person (internally and externally) for matters related to forestry, setting an example by embodying our values and focusing on solutions.

Our offer

We value our team members and offer a competitive package, including:

Gross yearly salary ranging from EUR 115K-150K, depending on your seniority, years of relevant experience, and background.

Premium free pension.

31 holidays based on a full-time basis working week.

Working remotely abroad for 60 days in a rolling period of 12 months.

Hybrid way of working (50/50).

For more information, please visit our website

Your team

The Forestry team is part of the Agribusiness, Food & Water departments and focuses on origination, execution, and management of debt investments in the forestry sector globally.

The team works with companies that operate along the forestry value chain including plantations, forest concessions and further processing into construction materials, pulp & paper and other products. The Forestry mandate also covers business models that use private sector funding to restore, rehabilitate, and protect natural forests (nature-based solutions). Together with the Private Equity Forestry team we aim to build a portfolio of sustainable forestry investments of up to Euro 1 billion by 2030.

Your background

Master's degree in economics, finance, business administration or equivalent.

20+ years of relevant experience, including important business development experience in the forestry sector in emerging markets.

Proven experience in structuring project finance type transactions and leading difficult deal negotiations.

Deep understanding of and affinity with international environmental, social and human rights standards, including the ones that are particularly relevant to the forestry sector, such as the IFC Performance Standards (IFC Performance Standards), forestry certification schemes (FSC), and the UN Guiding Principles on Business and Human Rights (UNGPs);

Knowledge of the different capital flows that are ready for forestry investments, including those related to voluntary carbon markets (VCM) and REDD+;

Thought leader and pioneer with respect to MDB forest financing.

Your competencies

Lead by example (including FMO values, thinking in solutions);

Coaching/ Team leadership (teamwork) - Nurture FMO's culture by leading by example and act according to the corporate values is your driver. You are a people-oriented person, with the ability to motivate, inspire and challenge people and to build high performing teams. You work with very competent professionals and can delegate responsibilities without losing

oversight. You give trust and support.

Result orientation (including planning and decision making) - You can set and reach ambitious targets and to promote (and improve) professional standards. You show a high level of determination, the ability to overcome setbacks, to convince others and being decisive, even in circumstances of incomplete information or ambiguity. You keep focus in a disciplined and process-oriented manner. You are able to remain within budgets.

Collaboration and influencing - You have shown to be a true team player. You have demonstrated excellent communication and influencing skills to be able to build bridges between different people and constituencies and to create buy-in for own ideas and concepts. You have well-developed intercultural and situational sensitivity, and can build trust, consensus and lead good teamwork. You always search for the best solutions for difficult problems, including the ability to implement innovative products.

Responsibility and ownership - You are accountable for one's own actions or those of others and act as a role model for team members and colleagues. You are able to self-reflect, seek out feedback from others and are open minded to improve yourself. You take ownership for team actions or changes, (even beyond own formal responsibilities, if needed) and open a dialog to create or enforce commitment. You have the capability to (temporarily) back up a manager.

The ability to travel to different regions.

Are you excited about FMO's mission, and do you meet the criteria? We 'd love to hear from you and learn more about you. So apply today! #PioneerDevelopScale.

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