

HR Saas Sales Executive Netherlands

[Apply Now](#)

Company: Chronos Consulting

Location: Netherlands

Category: other-general

Job Description

Our client is an up-and-coming cloud HRIS solution provider. Their platform is unique in its ability to connect employees and enforce a sense of belonging.

Having just closed a large funding round, they are building a world-class team across multiple countries.

They are looking for a driven, energetic, and coachable individual, seeking an opportunity that can lead to professional growth in sales. You'll be a highly motivated self-starter, capable of using your initiative and creativity to achieve goals.

Working cross-functionally, the Account Executive will attract and sign exciting new companies to drive the growth of the platform. You will manage the whole sales cycle, from prospecting through to closing.

Requirements

Appr 3-5 years of SaaS sales experience Inbound & Outbound – preferably with HR Tech

You must be a hunter and a closer!

Dutch is a Must! Any Nordic language – a huge advantage!

Experience with HR Saas an advantage

Proven experience of accurately forecasting and hitting revenue targets

Desire to work in a fast-paced, hyper-growth start-up working environment

Strong work ethic, integrity and desire to succeed

A self-starter who is able to work remotely and autonomously

Experience working with using Salesforce, Intercom, Slack, Trello

Strong interest in the technology sector

Responsibilities

Prospect, initiate and nurture business relationships to generate new business opportunities

Prepare and present product demonstrations

Perform outbound activities to build revenue pipeline

Target key decision-makers, determine buying readiness and timelines

Capture and manage information/data/metrics in our Salesforce CRM system

Attend trade shows, events and conferences

Network with Market influencers, Consultants and Partners

[Apply Now](#)

Cross References and Citations:

1. [HR Saas Sales Executive Netherlands Pharmacistjobs Jobs Netherlands Pharmacistjobs ↗](#)
2. [HR Saas Sales Executive Netherlands Physiotherapistjobs Jobs Netherlands Physiotherapistjobs ↗](#)
3. [HR Saas Sales Executive Netherlands PsychologistjobsJobs Netherlands Psychologistjobs↗](#)
4. [HR Saas Sales Executive Netherlands Biomedicaljobs Jobs Netherlands Biomedicaljobs ↗](#)
5. [HR Saas Sales Executive Netherlands Webdeveloperjobs Jobs Netherlands Webdeveloperjobs ↗](#)
6. [HR Saas Sales Executive Netherlands Emailjobs Jobs Netherlands Emailjobs ↗](#)
7. [HR Saas Sales Executive Netherlands Europejoblistings Jobs Netherlands Europejoblistings ↗](#)
8. [HR Saas Sales Executive Netherlands Professionalnetworkjobs Jobs Netherlands Professionalnetworkjobs ↗](#)
9. [HR Saas Sales Executive Netherlands CosmeticsjobsJobs Netherlands](#)

Cosmeticsjobs ↗

10. HR Saas Sales Executive Netherlands Physiotherapistjobs Jobs Netherlands

Physiotherapistjobs ↗

11. HR Saas Sales Executive Netherlands Nyjobscentral Jobs Netherlands

Nyjobscentral ↗

12. HR Saas Sales Executive Netherlands ReceptionistjobsJobs Netherlands

Receptionistjobs ↗

13. HR Saas Sales Executive Netherlands Directorjobs Jobs Netherlands Directorjobs

↗

14. HR Saas Sales Executive Netherlands Warehousejobsnearme Jobs Netherlands

Warehousejobsnearme ↗

15. HR Saas Sales Executive Netherlands UsajobscentralJobs Netherlands

Usajobscentral ↗

16. HR Saas Sales Executive Netherlands Wowjobs Jobs Netherlands Wowjobs ↗

17. HR Saas Sales Executive Netherlands Seekingjobs Jobs Netherlands Seekingjobs

↗

18. HR Saas Sales Executive Netherlands Newyorkcareerhub Jobs Netherlands

Newyorkcareerhub ↗

19. Hr saas sales executive netherlands Jobs Netherlands ↗

20. AMP Version of Hr saas sales executive netherlands ↗

21. Hr saas sales executive netherlands Netherlands Jobs ↗

22. Hr saas sales executive netherlands Jobs Netherlands ↗

23. Hr saas sales executive netherlands Job Search ↗

24. Hr saas sales executive netherlands Search ↗

25. Hr saas sales executive netherlands Find Jobs ↗

Source: <https://nl.expertini.com/jobs/job/hr-saas-sales-executive-netherlands-netherlands-chronos-consulting-e2bfe636ee/>

Generated on: 2024-05-05 by Expertini.Com